

“The QuadMed workplace-based model of primary care delivery, with its focus on prevention, is proven to keep employees healthy and productive, while helping you rein in costs.”

Dr. Raymond Zastrow, Chief Medical Officer, QuadMed

Our services span the care continuum.

- Primary Care
- Pharmacy Services
- Chronic Condition Management
- Physical Rehabilitation
- Wellness Services & Educational Programming
- Health Risk Assessments & Biometric Screening
- Lifestyle & Wellness Coaching
- Nutrition Services
- Fitness Centers
- High-Performance Network Design
- Employee Assistance Programs
- Vision
- Dental

LET US REDEFINE YOUR HEALTHCARE

QuadMed offers comprehensive healthcare services that can be tailored to the specific needs of your population. We'll work with you to determine your healthcare goals, cost drivers and employee health risks. Together we'll develop a cost-effective, high-quality healthcare solution to improve your employees' health and productivity while reducing costs. All in a way that works best for your company.

What results can we deliver for you?

www.quadmedical.com



Redefining Employer Healthcare with a Proven Model for Success.

QuadMed delivers innovative worksite health solutions that fit your business and your people.

QuadMed revolutionized employer healthcare more than 20 years ago by developing a workplace-based model of primary care centered on providing both superior care and significant cost savings.

Now a nationally recognized leader in innovative, employer-sponsored healthcare solutions, QuadMed provides comprehensive, integrated, patient care with the focus on prevention. Our model leverages health information technology, evidence-based medicine, and strong provider-patient relationships to keep employees healthy and give employers a competitive advantage.

It's proven. QuadMed can help you:

- Reduce healthcare costs
- Increase healthcare quality
- Improve employee health and well-being
- Increase productivity and performance
- Reduce absenteeism
- Control prescription drug costs

SOLUTIONS FOR YOUR BUSINESS

A proven, trusted model.

QuadMed is one of the few healthcare models that can measure health savings and customer satisfaction over decades. We're not conflicted by incentives to drive pharmacy or hospital volume, nor are we a source of

downstream referrals. You can trust that effectively managing your employees' health is our singular goal.

An experienced partner.

QuadMed is employer-founded and employer-owned. Because we see healthcare from both the employer's and provider's perspectives, we understand the challenges of navigating a rapidly changing healthcare landscape and regulatory environment, as well as employee concerns. The result is a solution that constantly evolves to meet your current and future needs.

Forward thinking.

QuadMed is continuously looking ahead for innovative health management solutions. Our ongoing investment in technology puts us on the forefront of new health delivery and care platforms such as telemedicine, remote monitoring and medical home devices. Establishing a primary genetics subsidiary, devoted to incorporating molecular genetics into primary care programs, further demonstrates our commitment to the future.



"QuadMed is fast becoming a model for companies desperate to control double-digit rises in healthcare costs."

The Wall Street Journal

Delivering care your employees deserve.

SOLUTIONS FOR YOUR EMPLOYEES

The right care, in the right place, at the right time.

QuadMed gives your employees convenient access to onsite or near-site primary care and select specialty care services. From routine checkups to ongoing physical therapy and diabetes care, our approach makes it easier for people to stay on top of their needs and take ownership of their health.

Strong doctor-patient relationships.

Our doctors don't get incentives based on volume, so they take the time – at least 30 minutes – to know the person behind the patient. This allows for a holistic approach to reaching a desired goal, such as losing weight, getting in shape or managing a chronic condition.

Consistent, high-quality care.

QuadMed patients are surveyed after each visit and consistently give QuadMed extraordinary scores. That high-quality experience helps further cement a trusting doctor-patient bond.

PROVEN SUCCESS

With QuadMed as your partner, you'll experience a healthcare solution tailored to your workforce, as well as your bottom line. Together, we'll develop the facilities and staff that fit your employee population, and establish care programs that work how you work. All with the goal of moving your business forward.

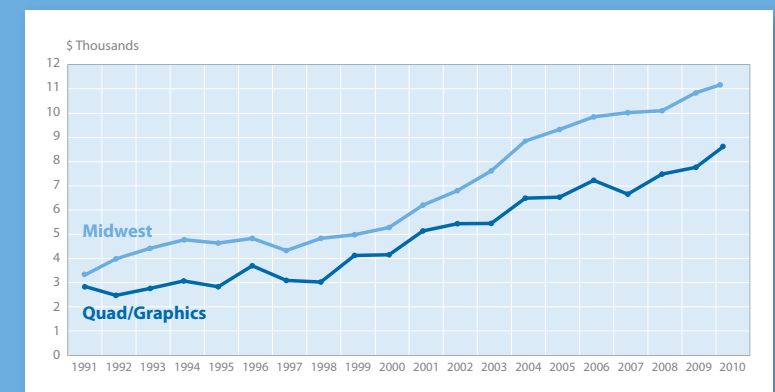


"QuadMed doctors take the time to know their patients, establish a strong relationship and follow best practices in their treatment."

Jim Sheeran, MillerCoors Benefits Director

Develop a New Trend

The QuadMed model was first applied to its parent company, Quad/Graphics. Over time, the average healthcare cost per employee has been nearly one-third lower than similar companies.



Healthcare cost per employee: Quad/Graphics versus Midwest Employer Average 1991-2010.

Data for 1991-2009 based upon QuadMed experience and Mercer actuarial analysis. Trend data for 2010 is estimated.